

KEY MILESTONES

1984

Established in Thailand as a distribution company marketing the Thai native food with derive outdoor catering

1995

To integrate backwards from downstream to upstream by starting swine farming to bridge the gap of raw material risk.

2010

Entering in to frozen meal business by acquiring land and machineries from Narai Interfood Co., Ltd.

2015

- Opened a new subsidiary in Europe to distribute the tradition Thai foods in the form OEM in EU base
- Introduced chains of quick service restaurants by the name of "YUNNAN" serving pork leg stew with rice and other related Chinese cuisine

2019

- Opening of new channels to cope with the changing behavior of consumers "online" thru the company's website and under alliance platform i.e. Grab, Lineman, Food Panda. At the same time, additional sales revenue will derive outdoor catering.

1993

Listed on the Stock Exchange of Thailand

2005

To further diversify meat products into meat snack as a sole meat snack manufacturer in Thailand

2011

- Increased registered capital from THB 80.85 mn to THB 242.5 mn
- Entering into Thai Quick Service Restaurant (QSR) by the brand name of "Zaap Express"

2016

- Increased registered capital from THB 242.5 mn to THB 323.4 mn
- The Company increased the sales of its Quick Service Restaurant in format of Zaap Classic and Yunnan, both brands had applied franchise system for domestic and abroad.

2020

- Change in par value of SORKON shares from value of Baht 10.00 per share to Baht 1.00 per share
- The Company has started the business of QSR in the format of Food Truck under the brand name of "Zaap Classic" 4 units & "Yunnan" 1 unit
- Today, the company has 25 QSR domestic outlets (Zaap Classic 13 and Yunnan 12 outlets) and 1 more Yunnan outlet in Laos.



FROM FARM TO TABLE
FACT SHEET
FY2020

BUSINESSES STRUCTURE

Processed Food made from Meat

- The primary and principal group of products of the Company.
- Manufactured at Bangplee & Nakhon Pathom factory
- Main channels of distributions were still the modern trade channel and convenience stores, with the Company taking action as the direct distributor, whereas for the fresh food market (traditional trade) channel distributions were carried out by MFOOD
- Exports to Hong Kong only

Meat Snacks

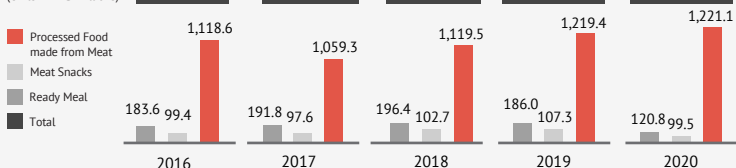
- Manufactured at Bangplee factory
- Convenience store channel is managed by the Company, whereas for the modern trade and traditional trade channels DKSH (Thailand) Co., Ltd. Remains the sole distributor

Ready Meal

- Manufactured at Samutsakorn factory
- Purchased the plant from Narai Interfood in 2010
- Domestically OEM and the central kitchen serve for QSR under the brand "Zaap Classic" and "Yunnan"

Revenues

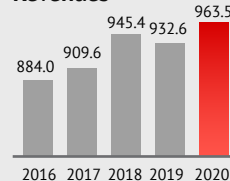
(Units in THB millions)



Seafood Balls

- Manufactured at MFOOD
- Distributed through modern trade comprising major retail business operators and convenience stores, up-country agents, fresh-food market, direct-to-consumer distributions and export to foreign market via importers
- The main importer countries include USA, Europe, The United Kingdom, Japan, Korea, Hong Kong and Israel
- The proportion of domestic sales to exports is 92% to 8%

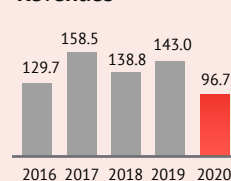
Revenues



Quick Service Restaurant

- Operated chain restaurants selling papaya salad (Somtam) and roasted chicken under the brand "Zaap Classic" and stewed pork leg with rice brand "Yunnan"
- Today, the company has 25 QSR domestic outlets (Zaap Classic 13 and Yunnan 12 outlets) and 1 more Yunnan outlet in Laos.
- The Company has started the business of QSR in the format of Food Truck under the brand name of "Zaap Classic" 4 units & "Yunnan" 1 unit

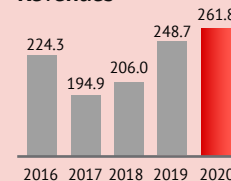
Revenues



Swine Farming

- Farming and distribution of swine
- Farming located in Korat
- Swine Farming is for hedging purpose to stabilize the cost of pork and to alleviate potential pork supply shortage.

Revenues



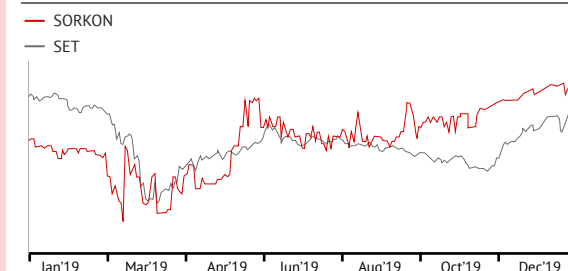
STOCK PERFORMANCE

SET Symbol:
SORKON

Currency :
Thai Baht

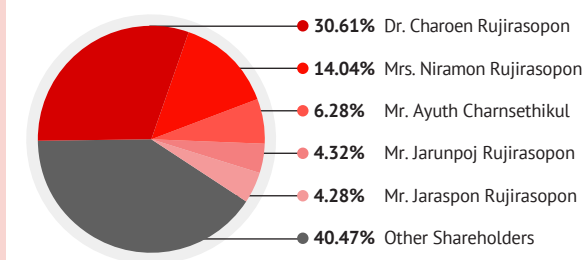
Price:
5.75

Share Price (As of December 30, 2020)



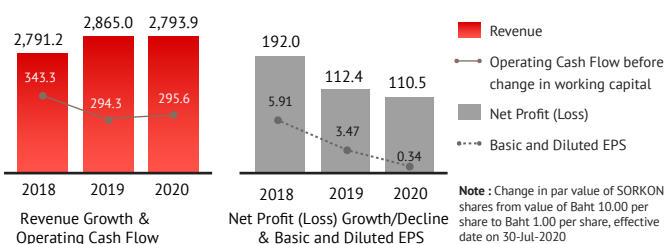
MAJOR SHAREHOLDERS

As of Dec 30, 2020



FINANCIAL HIGHLIGHTS

(Units in THB millions)



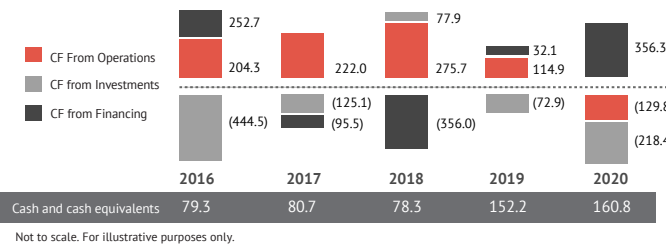
Revenue Growth & Operating Cash Flow

Net Profit (Loss) Growth/Decline & Basic and Diluted EPS

Note : Change in par value of SORKON shares from value of Baht 10.00 per share to Baht 1.00 per share, effective date on 30-Jul-2020

CASH FLOW

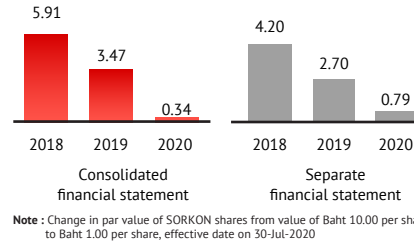
(Units in THB millions)



Note to scale. For illustrative purposes only.

EARNINGS PER SHARE

(Baht/share)



Note : Change in par value of SORKON shares from value of Baht 10.00 per share to Baht 1.00 per share, effective date on 30-Jul-2020

COMPANY CONTACT

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